

# PARTNERSHIP OPPORTUNITIES

The lowa Tourism Office is the state's official tourism marketing organization. We exist to tell your story - through multiple channels and to multiple audiences - in a way that inspires people to choose lowa as their travel destination.

# How do we tell your story?

We have a team of eight outstanding marketing professionals headquartered in Des Moines who have a deep passion for lowa's travel industry. Our team members have strengths in various areas of tourism marketing, and we're here to help!

# How can we work together?

You don't need to understand our specific roles or programs. You just need to contact us, ask your question or share your great idea with us, and we'll help identify where it fits into our programming.

#### **Grants**

- We administer three grant programs:
  - Vision Iowa/CAT: Assists projects that will provide recreational, cultural, entertainment and educational attractions.
  - Regional Sports Authority Districts: Funds for convention and visitors bureaus to solicit and host amateur sporting events.
  - Iowa Tourism Grants: Funds for tourism entities to market initiatives and meetings, events and professional development efforts.

Nicole Shalla, 515.725.3043 visioniowa@iowa.gov

#### Social media















- We manage nine social media channels.
- Share your content and news with us so we can help promote it.
- Follow and Like us.

Brooke Miller, 515.725.3080 social@iowa.gov

### traveliowa.com

- Our site welcomes more than one million visitors annually and is the hub of our work. Submit your listings and update them anytime!
  - Listing of thousands of attractions; events; lodging, shopping and eating establishments.
  - Dynamic content intended to inspire travelers to choose lowa.

Amy Zeigler, 515.725.3086 amy.zeigler@iowa.gov



#### IOWA ECONOMIC DEVELOPMENT AUTHORITY

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#### **Iowa Travel Guide**

- Official travel guide for the state of Iowa.
- 100,000 printed annually.
- Distributed free at Iowa Welcome Centers, by phone and via traveliowa.com.
- Data in the guide is pulled directly from the database for traveliowa.com.

Jessica O'Riley, 515.725.3085 traveliowa@iowa.gov

#### **Iowa Welcome Centers**

- The state of Iowa owns four official Iowa Welcome Centers.
- Fifteen additional Iowa Welcome Centers are locally owned and operated but have a contract with the Iowa Tourism Office outlining their services.
- Each center may distribute your print information.
- Literature distributed at the four state-owned centers must be preapproved.
- Please contact each private Iowa Welcome Center to learn about its distribution policies.

LuAnn Reinders, 515.725.3088 luann.reinders@iowa.gov

#### Research

- We manage several research projects ranging from an annual report of the impact of tourism on each lowa county to day-to-day analytics of marketing tactics.
- Visit traveliowa.com/industry to review these studies.

LuAnn Reinders, 515.725.3088 luann.reinders@iowa.gov

### **Partnerships**

- Co-op program offers a range of advertising opportunities at a reduced rate.
- Iowa Travel Guide advertising.
- Annual Iowa Tourism Conference.
- Some of our social media campaigns offer prizes from our partners.

Colleen Murphy, 515.725.3089 colleen.murphy@iowa.gov

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## **Public Relations**

- Ongoing interaction with travel media to pitch stories about lowa.
- Twice yearly familiarization tours bring media to lowa destinations.
- Membership in Midwest Travel Writers Association.

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