

# **Google** Analytics



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**Google Analytics 101** 

Why Google Analytics? And what is it?

How do I get it?

Cool. Now what I do with it?

Have any tips or tricks?

Great presentation, Addy, but can I ask a couple more questions?



# Why Google Analytics?





## We all have something in common...





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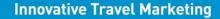
### Count on data-driven decisions...





# What Is Google Analytics?

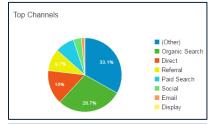




Google Analytics is a free traffic reporting toolset that allows site owners and their agencies to track usage on their websites and gain important insights into visitation and conversion to make well-informed decisions.



### **Google** Analytics







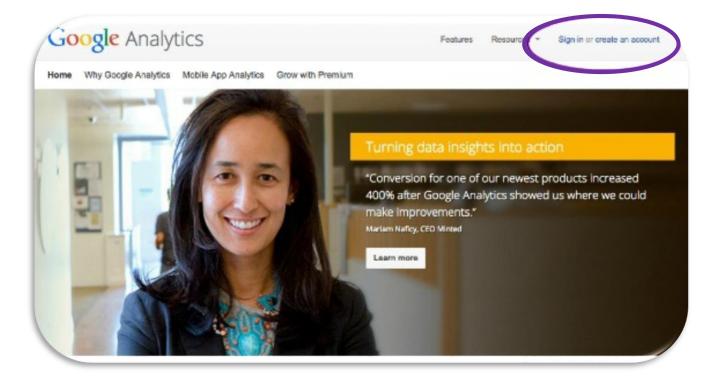
#### Reporting features include:

Site Sessions	Bounce Rate (single page visit)
Site Users	Time on Site
New vs. Returning Users	Conversion, Ecommerce Tracking
Pageviews	Desktop vs. Mobile vs. Tablet
Pages per Session	Browsers Used
Traffic Channels	Keywords
Site Content	Conversions



# How Do I Get Google Analytics?





www.google.com/analytics



Admin	istration > New Account
N	lew Account
N	Vhat would you like to track?
	Website Mobile app
1	
Т	racking Method
	his property works using Universal Analytics. Click Get Tracking ID and implement the Universal Analytics tracking code snipped and the Universal Analytics tracking
to	complete your set up.
S	etting up your account
	ccount Name required
	coounts are the top-most level of organization and contain one or more tracking IDs.
	My New Account Name
S	letting up your property
W	
W	Vebsite Name required My New Website
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W	/ebsite Name required My New Website // required http:// - Example: http://www.mywebsite.com
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Goo	gle Analytics Home Ro	eporting Customization Admin Test Website					
	Testing / http://www.lizi	ockard.com					
	PROPERTY	Tracking ID					
**	http://www.lizlockard.com *	UA-					
	Property Settings	Website tracking					
	user Management	This is the Universal Analytics tracking code for this property. To get all the benefits of Universal Analytics for this property, copy and paste this code into every well					
	.js Tracking Info Tracking Code User-ID Session Settings Organic Search Sources Referral Exclusion List Search Term Exclusion List	This is your tracking code. Copy and paste it into the code of every page you want to track.         "script>         (function(,s,o,g,r,s,m))('GoogleAnalyticeObject')=r;[r]=[r][function();         (frig=(r],q]]):push(arguments[];[r]]=="transport">transport         m=s.getDementsByTagName(o)[0]:s.saync=1;s.src=g;m;parentNode.insertBefore(s,m)         ))(window,document_'script';"//www.google-analytics.com/analytics.js';ga');         ga('sendr', 'pageview');					
	PRODUCT LINKING AdWords Unking	PHP Implementation options. Create a PHP file named "analyticstracking.php" with the code above and include it on each PHP template page. Then, add the following line to each template page imme					
	AdSense Linking	<pre>*body='ldg: *7php include_once('analyticstracking.php") ?*</pre>					
	All Products	Dynamic Content Implementation OPTIONAL Use a common include or template to paste the code above instead of manually adding it to every page.					
	W Remarkating	Google Tag Manager					
	Dd Custom Definitions	Our free tool Google Tag Manager can help you add tags to your site if you have many analytics and tracking tags. Consider using Google Tag Manager if:					
	Dd Data Import	You use multiple analytics and ad performance tracking tools that require alte tags.     Adding tags to your website slows down your ability to run marketing campaigns.     Learn how to get started with Google Tag Manager.					



When you create a Google Analytics account for your website, you will receive a small tracking code snippet to place within the code of <u>all</u> your website pages.

#### Website tracking

This is the Universal Analytics tracking code for this property.

To get all the benefits of Universal Analytics for this property, copy and paste this code into every webpage you want to track.

<script>

(function(i,s,o,g,r,a,m){i['GoogleAnalyticsObject']=r;i[r]=i[r]||function(){ (i[r].q=i[r].q||[]).push(arguments)},i[r].l=1\*new Date();a=s.createElement(o), m=s.getElementsByTagName(o)[0];a.async=1;a.src=g;m.parentNode.insertBefore(a,m) })(window,document,'script','https://www.google-analytics.com/analytics.js','ga');

```
ga('create', 'UA-24240138-1', 'auto');
ga('send', 'pagevi /);
```

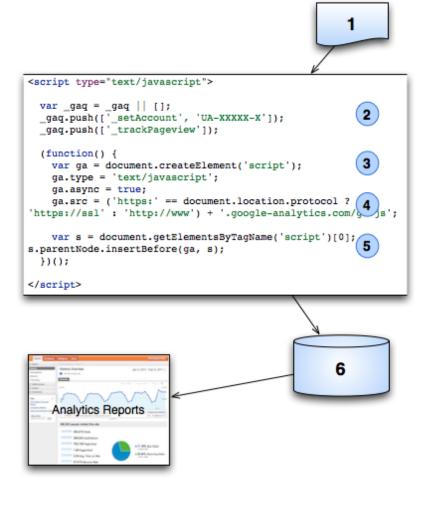
</script>

#### www.google.com/analytics



Google Analytics uses the following sources to provide information in reports:

- The HTTP request of the user
- Browser/System information
- First-party cookies



https://developers.google.com/analytics/resources/concepts/gaConceptsTrackingOverview





## Within 24 hours...







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connecting people to places

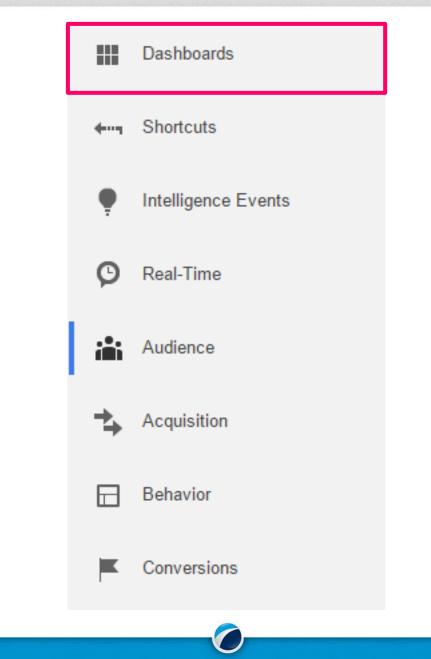
# Cool. Now What Do I Do With It?



HOME	REPORTING	CUSTOMIZATION	ADMIN



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## **Google Analytics - Dashboards**

#### Dashboards - create custom views to monitor performance

Search reports & help	SEM Reporting Dashbo	bard		Sep 16, 2016 - Oct 16,
Dashboards	+ Add Widget Share 👻 Email	Export -		Customize Dashboard Delete D
✓ Private Content Reporting D SEM Reporting Das	All Users 100.00% Sessions			+ Add Segment
+ New Dashboard	SEM vs. Site Avg. % New \$	Sessions		Bing Sessions by Ad Group
Shortcuts	66.64% Avg for View: 72.74% (-8.38%)			Leisure Events Leisure Explore Leisure See & Do
Intelligence Events	SEM vs. Site Avg. Session	Duration		Leisure Visit Leisure Travel Tools Leisure Family Other
Real-Time	00:02:14 Avg for View: 00:02:13 (0.61%)		~~~~~~	17%
Audience	SEM vs. Site Avg. Bounce	Rate		5.1% 35.4%
Acquisition	50.84% Avg for View: 52.68% (-3.49%)			7.9%
Behavior	Sessions and Bounce Rate	by Source / Medium		14.2% 14.4%
Conversions	Source / Medium	Sessions	Bounce Rate	
	google / cpc	34,037	50.94%	



## **Google Analytics - Dashboards**

Dashboards - create custom views to monitor performance

Q, 5	earch reports & help	Add a Widget					×
	Dashboards	Widget title: New Widget		]			
	➡ Private	Standard:					
	Content Reporting	2.1	~~-	-		¢	that i
	DEMO Dashboard	METRIC	TIMELINE	GEOMAP	TABLE	PIE	BAR
	SEM Reporting D	Real-time:		,			
	+ New Dashboard	2.1 COUNTER		GEOMAP	TABLE		
q	Shortcuts	Show the following		GLOMAI	TADLL		
P	Intelligence Events	Add a metric Filter this data:	Ŧ				
Э	Real-Time	Add a filter Link to Report or UR	L: 🗉				
i	Audience		_				
•	Acquisition	Save Cancel					Clone widget

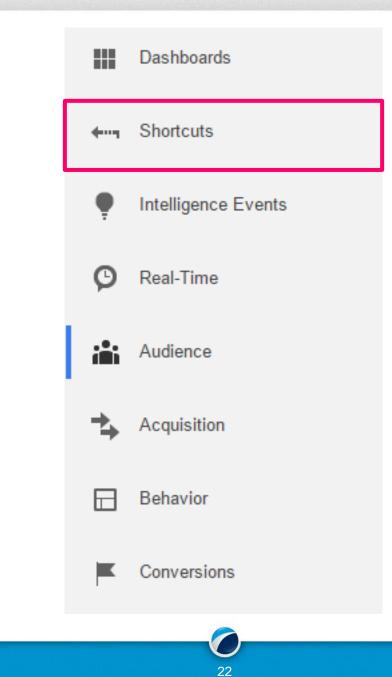


## **Google Analytics - Dashboards**

#### Dashboards - create custom views to monitor performance



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## **Google Analytics - Shortcuts**

#### Quick access to mission critical data views

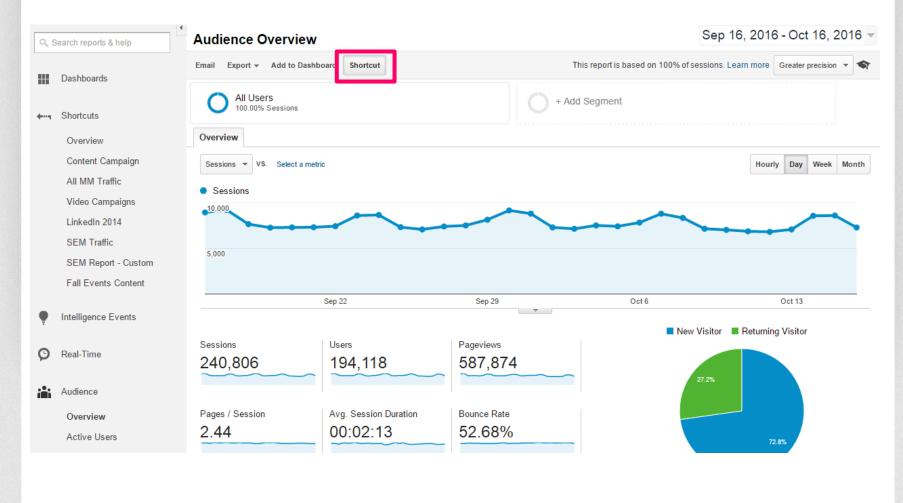
٩, :	Shortcuts							
	Dashboards			Q, Search				
		Name	Creation Date	ŧ				
<b>+</b> 1	Shortcuts	Content Campaign	May 20, 2014		Actions 👻			
	Overview Content Campaign	All MM Traffic	May 20, 2014		Actions 👻			
	All MM Traffic	Video Campaigns	Aug 8, 2014		Actions 👻			
	Video Campaigns	LinkedIn 2014	Oct 16, 2014		Actions 👻			
	LinkedIn 2014 SEM Traffic	SEM Traffic	Nov 24, 2014		Actions 👻			
	SEM Report - Custom	SEM Report - Custom	Sep 3, 2015		Actions 👻			
	Fall Events Content	Fall Events Content	Nov 17, 2015		Actions 👻			
ę	Intelligence Events							
Ø	Real-Time	© 2016 Google   Analytics Home   Terms of Service   Privac	y Policy   Send F	eedback				



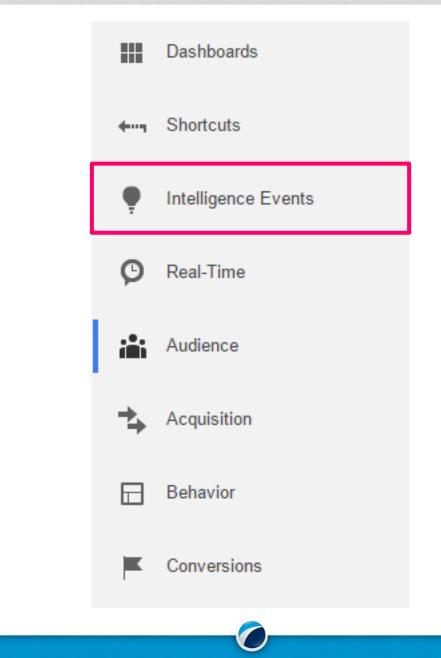
23

## **Google Analytics - Shortcuts**

#### Quick access to mission critical data views









## **Google Analytics - Intelligence Events**

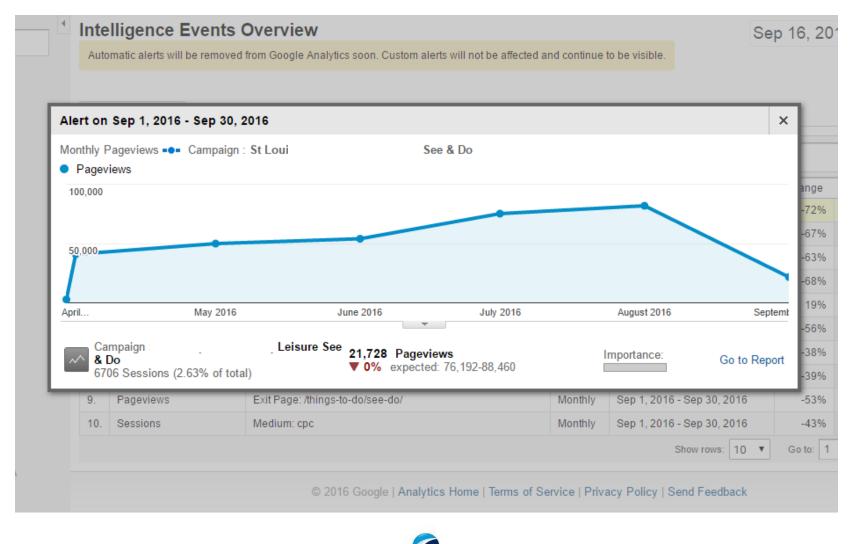
The system automatically identifies and reports on anomalies

	Search reports & help	💾 Inte	elligence Events	Overview		S	Sep 16, 20	16 - Oct 16,	2016 -
0, 0	search reports & neip	Aut	omatic alerts will be remove	d from Google Analytics soon. Custom alerts will not be affec	ted and continue	to be visible.			
	Dashboards	A	omatic Alerts Custom	Alexte					•
<b>4</b> 9	Shortcuts	Aut		Aletts					٩
ę	Intelligence Events		Metric	Segment	Period	Date	Change	Importance 🗸	
	Overview	1.	Pageviews	Campaign: St Louis (SEM-MOSTL) Leisure See & Do	Monthly	Sep 1, 2016 - Sep 30, 2016	-72%		Details
	Daily Events	2.	Pageviews	Landing Pa	Monthly	Sep 1, 2016 - Sep 30, 2016	-67%		Details
		3.	Sessions	Landing Page: /things-to-do/see-do/	Monthly	Sep 1, 2016 - Sep 30, 2016	-63%		Details
	Weekly Events	4.	Sessions	Campaign: St Louis (SEM-MOSTL) Leisure See & Do	Monthly	Sep 1, 2016 - Sep 30, 2016	-68%		Details
	Monthly Events	5.	Avg. Session Duration	Landing Page: /events/	Monthly	Sep 1, 2016 - Sep 30, 2016	19%		Details
		6.	Sessions	Exit Page: /things-to-do/see-do/	Monthly	Sep 1, 2016 - Sep 30, 2016	-56%		Details
Ø	Real-Time	7.	Sessions	Source: bing	Monthly	Sep 1, 2016 - Sep 30, 2016	-38%		Details
		8.	Pageviews	Source: bing	Monthly	Sep 1, 2016 - Sep 30, 2016	-39%		Details
i	Audience	9.	Pageviews	Exit Page: /things-to-do/see-do/	Monthly	Sep 1, 2016 - Sep 30, 2016	-53%		Details
	Overview	10.	Sessions	Medium: cpc	Monthly	Sep 1, 2016 - Sep 30, 2016	-43%		Details
	Active Users					Show rows: 10	Go to: 1	1 - 10 of 186	< >
	Cohort Analysis <sup>BETA</sup> User Explorer			© 2016 Google   Analytics Home   Terms	of Service   Priv	acy Policy   Send Feedback			



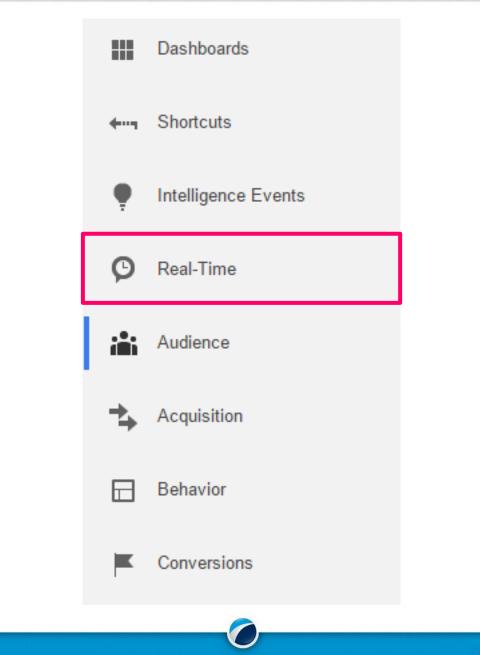
## **Google Analytics - Intelligence Events**

#### The system automatically identifies and reports on anomalies





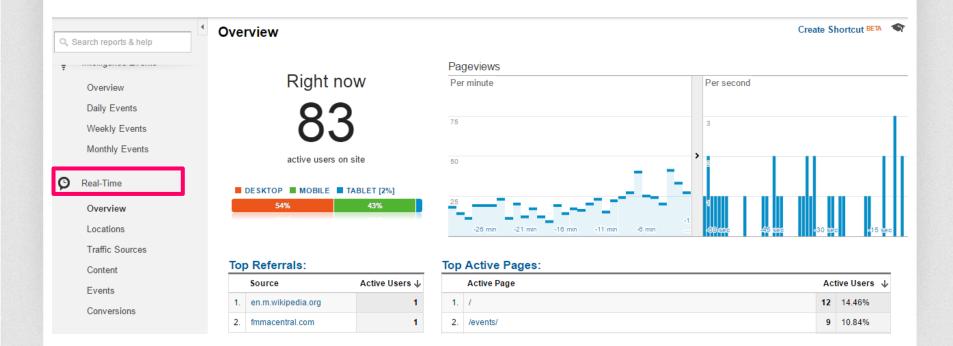
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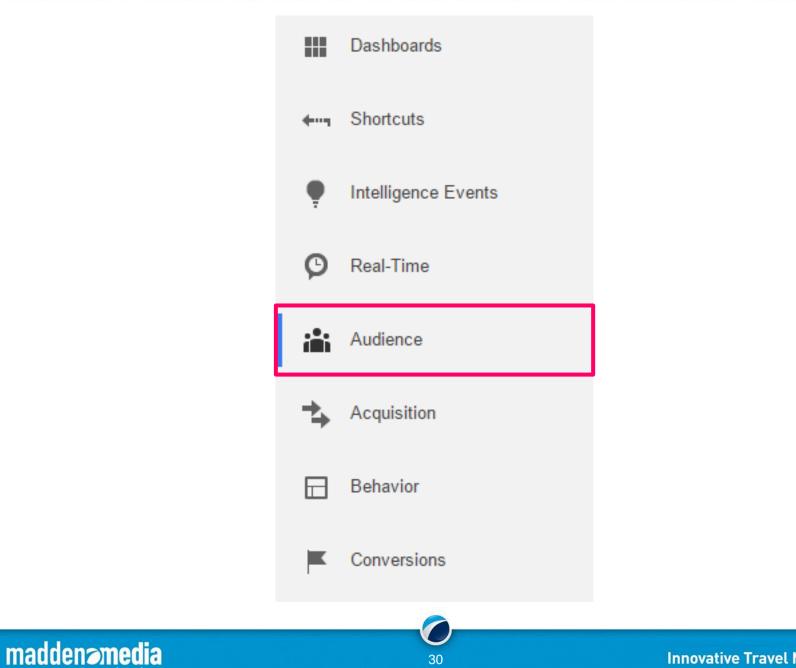
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## **Google Analytics - Real-Time**

#### See site activity at any given moment







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connecting people to places

### Audience reporting features include:

Age & Gender
In-Market Segments
Location
Frequency & Recency
Browser & OS
Mobile Devices

Affinity Categories Language New vs. Returning

Engagement

Network

Benchmarking

### Audience

Overview Active Users Cohort Analysis BETA User Explorer Demographics Interests

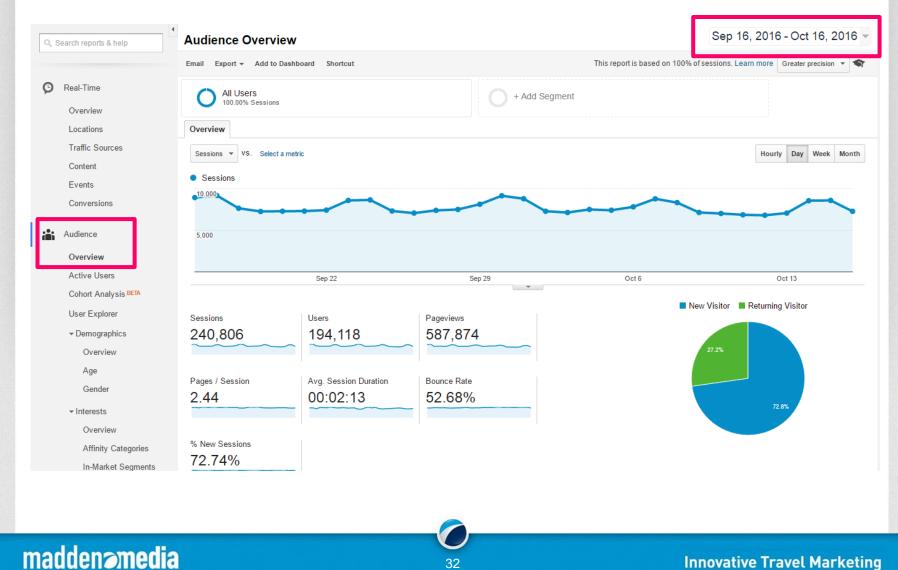
- ▶ Geo
- Behavior
- Technology
- Mobile
- Custom
- ▶ Benchmarking

Users Flow



Gain valuable insights on your audience and their technology

connecting people to places



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Gain valuable insights on your audience and their technology

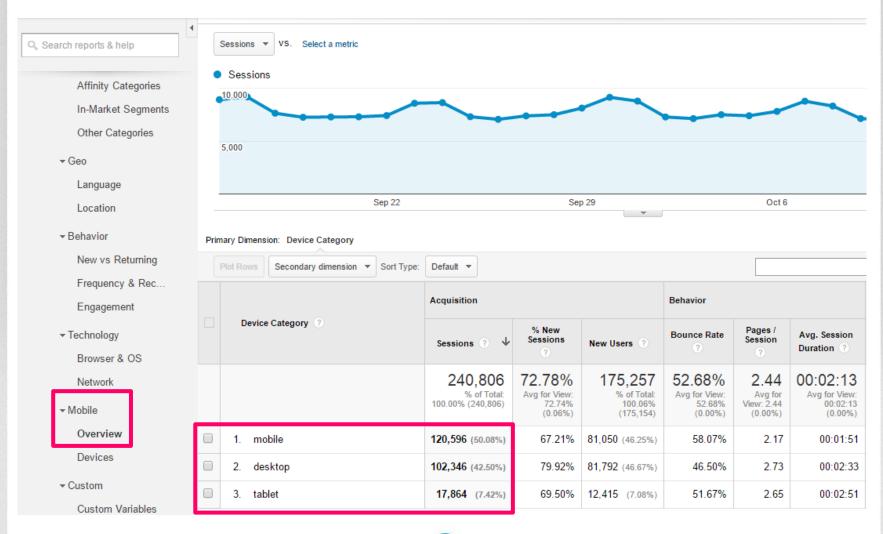
### Sep 16, 2016 - Oct 16, 2016 🔺





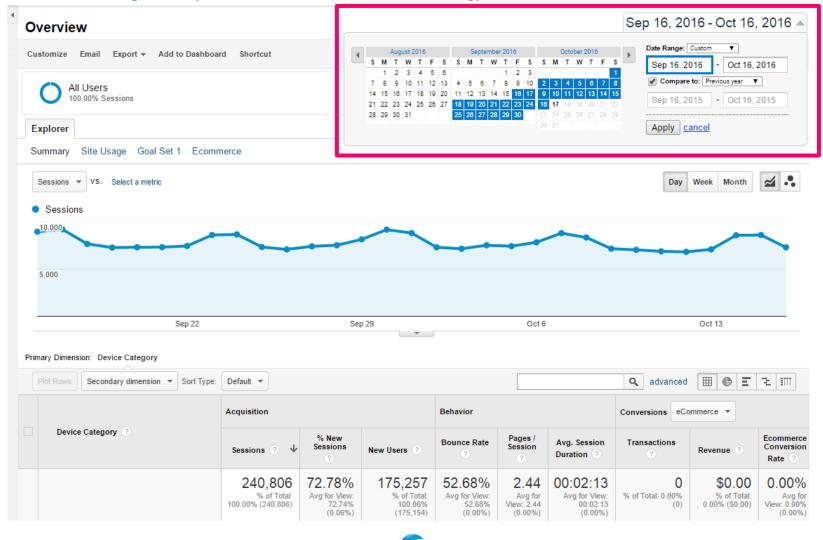


#### Gain valuable insights on your audience and their technology





Gain valuable insights on your audience and their technology



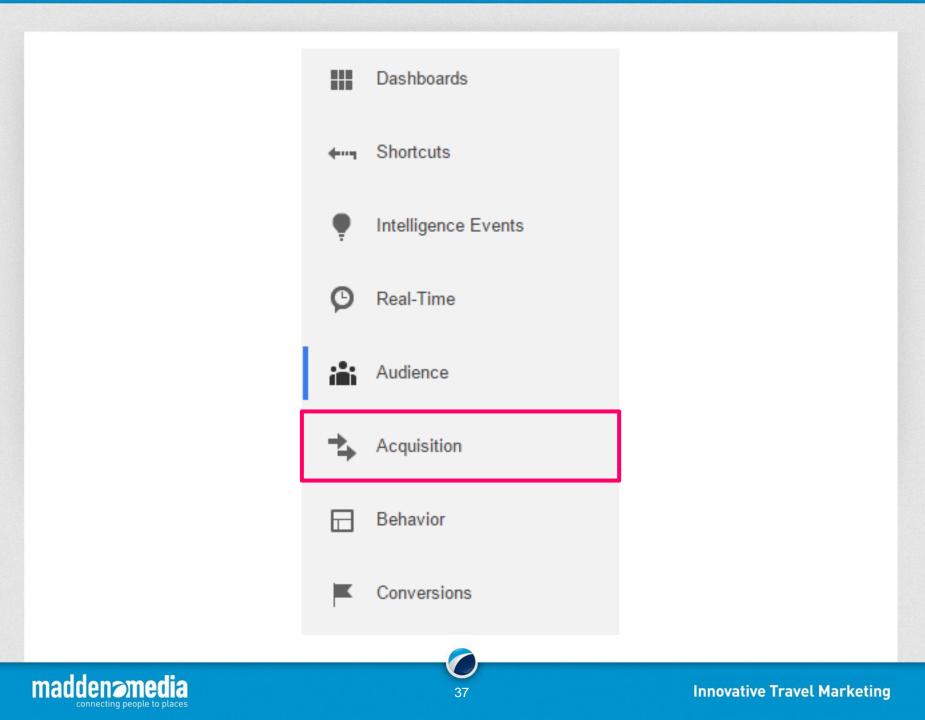


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Gain valuable insights on your audience and their technology

	Acquisition	Acquisition			Behavior		
Device Category (?)	Sessions 🤊 🗸	% New Sessions ?	New Users ?	Bounce Rate	Pages / Session ?	Avg. Session Duration ?	
	25.23% 240,806 vs 192,285	0.07% ♠ 72.78% vs 72.73%	25.33% <b>≜</b> 175,257 vs 139,841	10.64% ♠ 52.68% vs 58.95%	3.56% ♠ 2.44 vs 2.36	7.35% ♠ 00:02:13 vs 00:02:04	
1. mobile							
Sep 16, 2016 - Oct 16, 2016	120,596 (50.08%)	67.21%	81,050 (46.25%)	58.07%	2.17	00:01:51	
Sep 16, 2015 - Oct 16, 2015	58,819 (30.59%)	74.22%	43,653 (31.22%)	73.87%	1.52	00:01:04	
% Change	105.03%	-9.44%	85.67%	-21.39%	43.12%	74.09%	
2. desktop							
Sep 16, 2016 - Oct 16, 2016	102,346 (42.50%)	79.92%	81,792 (46.67%)	46.50%	2.73	00:02:33	
Sep 16, 2015 - Oct 16, 2015	120,954 (62.90%)	71.97%	87,051 (62.25%)	51.15%	2.82	00:02:37	
% Change	-15.38%	11.04%	-6.04%	-9.11%	-3.35%	-2.05%	
3. tablet							
Sep 16, 2016 - Oct 16, 2016	17,864 (7.42%)	69.50%	12,415 (7.08%)	51.67%	2.65	00:02:51	
Sep 16, 2015 - Oct 16, 2015	12,512 (6.51%)	73.03%	9,137 (6.53%)	64.13%	1.85	00:01:37	
% Change	42.77%	-4.83%	35.88%	-19.43%	43.58%	75.40%	

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### Acquisition reporting features include:

Traffic Channels	Source/Medium
Google AdWords Data	Google Search Console Data
Social Referrals	Social Landing Pages
Paid Campaigns	Organic Keywords

Acquisition

- Overview
- ► All Traffic
- AdWords
- ▶ Search Console NEW
- Social
- Campaigns





# **Google Analytics - Acquisition - All Traffic - Channels**

#### Gain valuable insights into how you are acquiring your traffic

I	Acquisition	Prin	nary Dimension: Default Channel Grouping Sc	ource / Medium Sou	irce Medium	Other -	Ţ			
	Overview		Plot Rows Secondary dimension - Sort Ty	pe: Default 🔻						
	<ul> <li>All Traffic</li> </ul>									
	Channels			Acquisition			Behavior			
	Treemaps Source/Medium		Default Channel Grouping	Sessions	% New Sessions	New Users	Bounce Rate	Pages / Session	Avg. Session Duration ?	
	Referrals ▶ AdWords ▶ Search Console NEW			<b>1,816</b> % of Total: 100.00% (1,816)	67.02% Avg for View: 67.02% (0.00%)	<b>1,217</b> % of Total: 100.00% (1,217)	44.33% Avg for View: 44.33% (0.00%)	<b>3.12</b> Avg for View: 3.12 (0.00%)	00:02:04 Avg for View: 00:02:04 (0.00%)	
	▶ Social		1. Direct	813 (44.77%)	74.91%	<b>609</b> (50.04%)	52.52%	2.68	00:01:54	
	▶ Campaigns		2. Organic Search	723 (39.81%)	67.77%	490 (40.26%)	31.67%	3.80	00:01:59	
			3. Referral	247 (13.60%)	40.89%	101 (8.30%)	56.28%	2.56	00:02:53	
	Behavior		4. Social	<b>27</b> (1.49%)	59.26%	16 (1.31%)	25.93%	4.00	00:01:33	
	Overview Behavior Flow		5. Email	<b>6</b> (0.33%)	16.67%	1 (0.08%)	50.00%	1.67	00:00:08	
	Site Content									



# **Google Analytics - Acquisition - All Traffic - Channels**

#### Gain valuable insights into how you are acquiring your traffic

	Acquisition			Behavior			
Keyword	Sessions	% New Sessions ?	New Users	Bounce Rate	Pages / Session ?	Avg. Session Duration ?	
	723 % of Total: 39.81% (1,816)	67.77% Avg for View: 67.02% (1.13%)	490 % of Total: 40.26% (1,217)	<b>31.67%</b> Avg for View: 44.33% (-28.55%)	<b>3.80</b> Avg for View: 3.12 (21.54%)	00:01:59 Avg for View: 00:02:04 (-3.49%)	
1. (not provided)	704 (97.37%)	67.61%	476 (97.14%)	32.39%	3.75	00:02:00	
2. madden media	8 (1.11%)	62.50%	5 (1.02%)	12.50%	4.88	00:01:17	
3. madden publishing	2 (0.28%)	100.00%	2 (0.41%)	0.00%	8.50	00:02:19	
4. maddenmedia.com	2 (0.28%)	100.00%	2 (0.41%)	0.00%	7.00	00:03:44	
5. madden media kansas	<b>1</b> (0.14%)	100.00%	1 (0.20%)	0.00%	3.00	00:00:10	
6. madden media tucson	<b>1</b> (0.14%)	100.00%	1 (0.20%)	0.00%	3.00	00:01:42	
7. madden media'	<b>1</b> (0.14%)	100.00%	1 (0.20%)	0.00%	3.00	00:00:23	
8. madden media\	<b>1</b> (0.14%)	100.00%	1 (0.20%)	0.00%	11.00	00:03:08	
9. madden mobile support number	<b>1</b> (0.14%)	100.00%	1 (0.20%)	0.00%	9.00	00:03:03	
10. madden publishing tucson	1 (0.14%)	0.00%	0 (0.00%)	0.00%	2.00	00:00:05	



# **Google Analytics - Acquisition - Search Console**

#### Gain valuable insights into how you are acquiring your traffic

Q Search reports & help



#### This report requires Search Console integration to be enabled.

Set up Search Console data sharing

#### What is Search Console?

Search Console is a free product that provides data and analytics to help improve your site's performance in Google search.

#### Enabling Search Console data within Analytics

Once you connect a site you own in Search Console to your Analytics property, its data becomes visible in your Search Engine Optimization reports. You can visit the Property Settings page in Analytics account management to change which of your Search Console sites' data you wish to show, and control which views on your Web Property have access to view the data.

#### How to use Search Console data within Analytics

Search Console provides data about what users see in Google search results before they decide to click to your site (or some other site). You can use this data to identify opportunities and prioritize development effort to increase the number of visitors to your site. Examples:

- Identify landing pages on your site that have good clickthrough rates (CTR), but have poor average
  positions in search results. These could be pages that people want to see, but have trouble finding.
- Identify search queries (keywords) for which your site has good average positions, but poor click through rates. These are queries for which your pages get attention and improved content could lead to more visitors.



Traffic Sources

Content

Events

Conversions





Overview

- ▶ All Traffic
- AdWords

#### Landing Pages



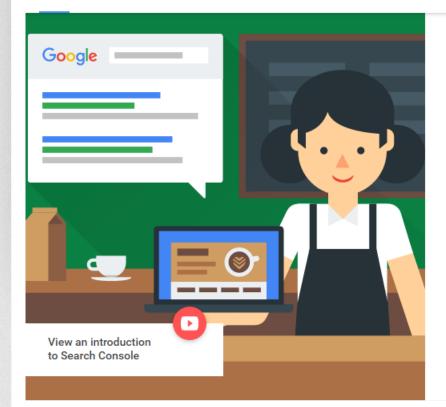
### **Google Analytics - Acquisition - Search Console**

Gain valuable insights into how you are acquiring your traffic

#### Google Webmasters

SIGN IN

Home Support Learn Connect



# You want to be found on the web. We want to help.

Track your site's search performance with Google Search Console and browse around for more webmaster resources.

SEARCH CONSOLE 🤊

www.google.com/webmasters



#### Google .... Search Console http://www.maddenmedia.com/ Help Q Dashboard Search Analytics Analyze your performance on Google Search. Filter and compare your results to better understand your user's search patterns. Learn more. Messages (3) Search Appearance ① ✓ Clicks ☐ Impressions ☐ CTR ☐ Position ▼ Search Traffic Search Analytics Queries Pages Countries Devices Search Type Dates Links to Your Site Web -Last 28 days -No filter 👻 No filter 🔻 No filter -No filter -Internal Links Manual Actions Total clicks International Targeting Mobile Usability 121 Google Index Crawl Clicks Security Issues 16 Other Resources 12 8 Queries Clicks V madden media 🖾 42 1 » 2 madden publishing 🖾 3 $\gg$ maddenmedia 🖾 3 3 » 2 madden media tucson 🖾 4 >> 5 madden magazine ⊡ 1 $\gg$





- Search Appearance I
   Structured Data
   Rich Cards
   Data Highlighter
   HTML Improvements
   Accelerated Mobile Pages
- Search Traffic
   Search Analytics
   Links to Your Site
   Internal Links
   Manual Actions
   International Targeting
   Mobile Usability

- Google Index
   Index Status
   Content Keywords
   Blocked Resources
   Remove URLs
- Crawl

Crawl Errors Crawl Stats Fetch as Google robots.txt Tester Sitemaps URL Parameters Security Issues



### **Google Analytics - Acquisition - AdWords**

#### Gain valuable insights into how you are acquiring your traffic

earch reports & help	Plot Rows Secondary dimension	n ▼ Sort Type: Def	ault 🔻					
Acquisition			Acquisition				Behavior	
Overview ▶ All Traffic	Campaign / Campaign ID		Clicks 🤊 🗸	Cost ?	CPC ?	Sessions ?	Bounce Rate ?	Pages / Session
✓ AdWords Campaigns			<b>43,059</b> % of Total: 100.00% (43,059)	\$14,020.84 % of Total: 100.00% (\$14,020.84)	<b>\$0.33</b> Avg for View: \$0.33 (0.00%)	<b>34,037</b> % of Total: 14.13% (240,806)	50.94% Avg for View: 52.68% (-3.30%)	2.7 Avg for View: 2 (13.76
Treemaps Sitelinks NEW	1.	Leisure	10,036 (23.31%)	\$2,525.16 (18.01%)	\$0.25	8,308 (24.41%)	50.75%	2
Bid Adjustments	2.	Leisure See	7,621 (17.70%)	\$2,525.41 (18.01%)	\$0.33	5,889 (17.30%)	53.66%	2
Keywords Search Queries	3.	Leisure Visit	7,114 (16.52%)	\$2,474.25 (17.65%)	\$0.35	4,914 (14.44%)	35.82%	:
Hour of Day Final URLs	4.	Leisure	6,250 (14.51%)	\$2,478.91 (17.68%)	\$0.40	5,021 (14.75%)	63.91%	
Display Targeting Video Campaigns	5.	Leisure	5,609 (13.03%)	\$1,597.35 (11.39%)	\$0.28	4,407 (12.95%)	40.34%	:
Shopping Campai	6.	Leisure	<b>3,302</b> (7.67%)	\$1,215.12 (8.67%)	\$0.37	3,020 (8.87%)	53.05%	2
<ul> <li>▶ Search Console NEW</li> <li>▶ Social</li> </ul>	7.	Leisure Stay	734 (1.70%)	\$343.11 (2.45%)	\$0.47	700 (2.06%)	64.71%	1
▶ Campaigns	8.	Leisure	715 (1.66%)	\$280.85 (2.00%)	\$0.39	807 (2.37%)	63.32%	:
Behavior	9.	Leisure	472 (1.10%)	\$147.54 (1.05%)	\$0.31	336 (0.99%)	60.12%	2



# **Connecting Google AdWords to Google Analytics**

HOME	REPORTING	CUSTOMIZATION	ADMIN		
	Administration	onfun.com			
	ACCOUNT	com	•	•	PROPERTY http://www.maddenmedia.com
	Account Setting	gs			Property Settings
	User Managem	ent			User Management
	All Filters				.jS Tracking Info
	Change History				PRODUCT LINKING
	Trash Can				AdWords Linking
					AdSense Linking
					Ad Exchange Linking
	http:	s://support.goog	le.com/ac	words	/answer/1704341?hl=en





#### Acquisition

Overview

All Traffic

AdWords

Campaigns

Treemaps

Sitelinks NEW

**Bid Adjustments** 

Keywords

Search Queries

Hour of Day

Final URLs

Display Targeting

Video Campaigns

Shopping Campai...

In Search Console NEW

Social

Campaigns

Google Analytics | Demos & Tools

### Campaign URL Builder

This tool allows you to easily add campaign parameters to URLs so you can track Custom Campaigns in Google Analytics.

Enter the website URL and campaign information

Fill out the required fields (marked with \*) in the form below, and once complete the full campaign URL will be generated for you. *Note: the generated URL is automatically updated as you make changes.* 

\* Website URL

The full website URL (e.g. https://www.example.com )

\* Campaign Source

The referrer: (e.g. google , newsletter )

Campaign Medium

Marketing medium: (e.g. cpc , banner , email )

Campaign Name

Product, promo code, or slogan (e.g. spring\_sale )

Campaign Term

Identify the paid keywords

Campaign Content

Use to differentiate ads

https://ga-dev-tools.appspot.com/campaign-url-builder/

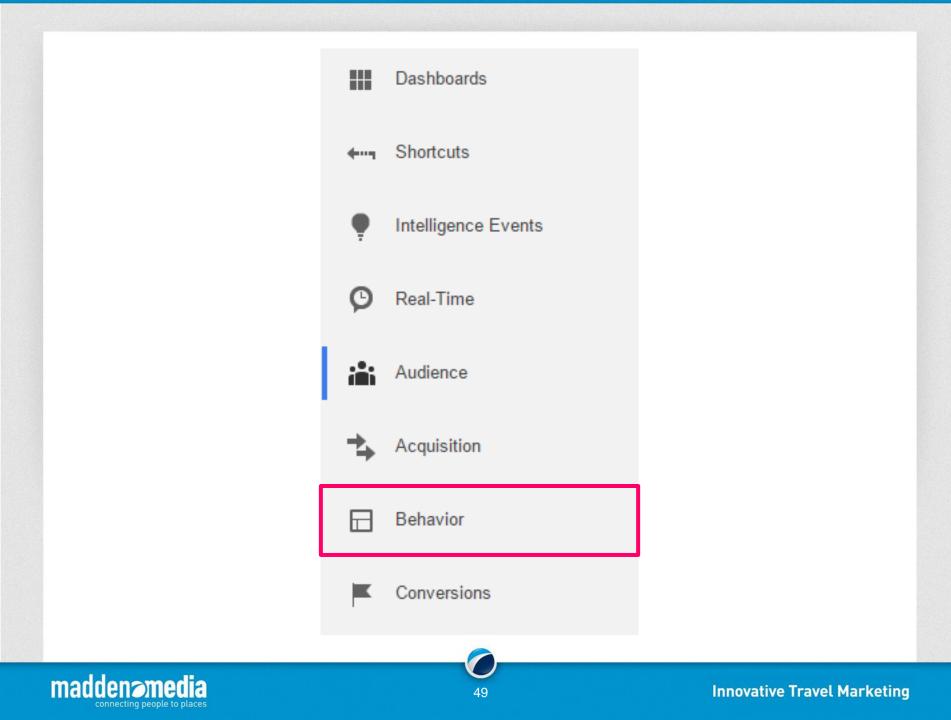


### **Google URL Builder**

#### http://www.example.com/?utm\_source=google&utm\_medium=cpc&utm\_campaign=Culinary

	Intelligence Events	Primary Dimension: Campaign Source Medium Source / Medium Other -							
Ø	Real-Time Audience		Plot Rows Sec ondary dimension  Sort Type:	Default 💌					
i			Campaign ?	Acquisition					
				Sessions 🕐 🔸	% New Sessions				
⇒	Acquisition			3,500 % of Total:	86.63% Avg for View:				
	Overview			22.67% (15,440)	81.15% (6.76%)				
	▶ All Traffic		1. 3DCFamily	1,501 (42.89%)	88.14%				
	▶ AdWords		2. Beyond	961 (27.46%)	85.54%				
	▶ Search Engine Optimization		3. Branded	368 (10.51%)	85.60%				
	▶ Social		4. Birding	258 (7.37%)	98.84%				
	Campaigns     Au C		5. Fishing	88 (2.51%)	88.64%				
	All Campaigns Paid Keywords		6. Culinary	69 (1.97%)	94.20%				





### Behavior reporting features include:

Behavior Flow
Landing Pages
Site Speed Suggestions
In-Page Analytics

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connecting people to places

All Page Performance

Exit Pages

**Top Events** 

**Experiments** 

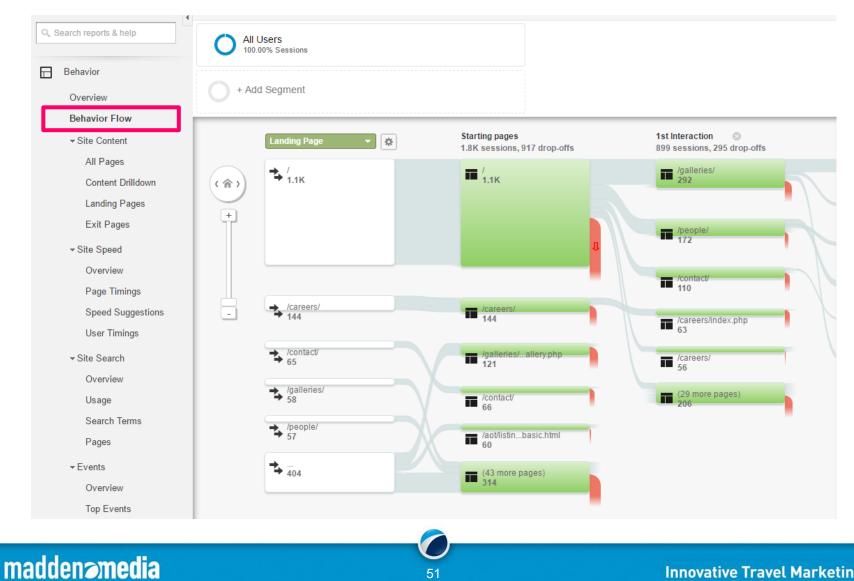
Behavior H Overview Behavior Flow Site Content Site Speed ▶ Site Search ▶ Events Publisher Experiments In-Page Analytics



### **Google Analytics - Behavior - Behavior Flow**

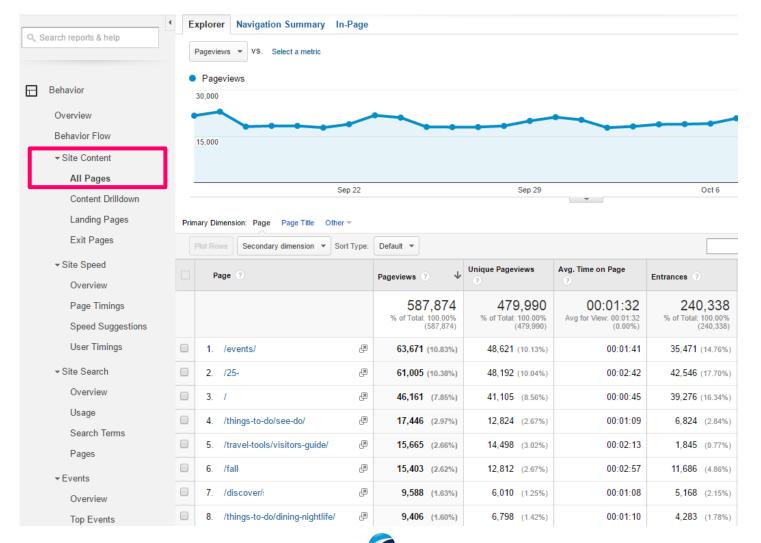
Gain valuable insights into how your audience utilizes your website

connecting people to places

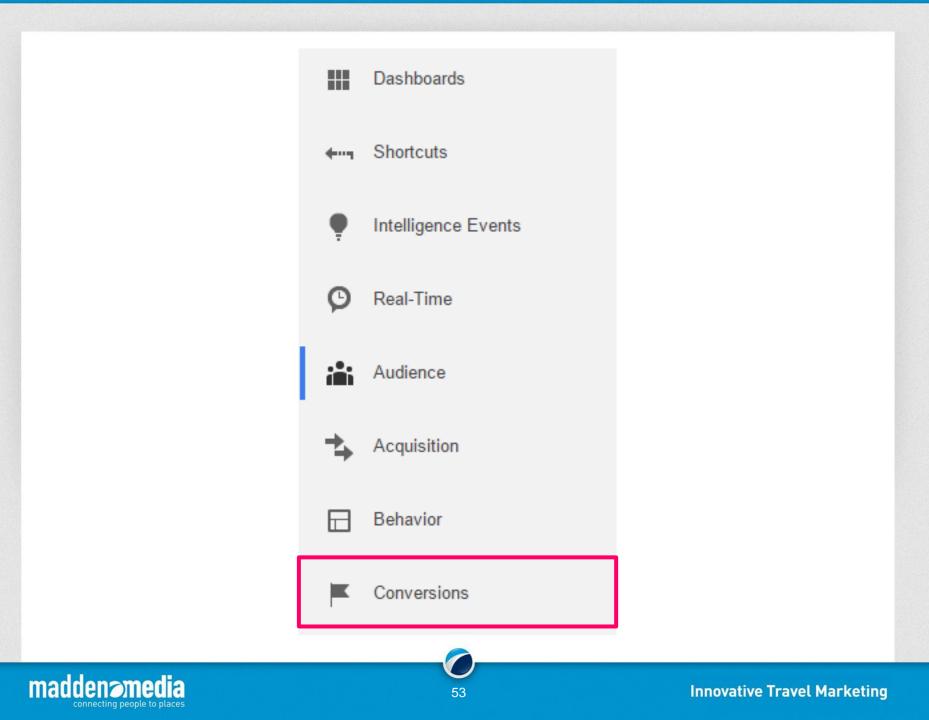


### **Google Analytics - Behavior - Site Content - All Pages**

#### Gain valuable insights into how your audience utilizes your website







#### **Conversions reporting features include:**

Goal Performance	Goal Flow
Ecommerce	Sales Performance
Transactions	Assisted Conversions
Top Conversion Pages	Attribution

Conversions
 Goals
 Ecommerce
 Multi-Channel Funnels
 Attribution





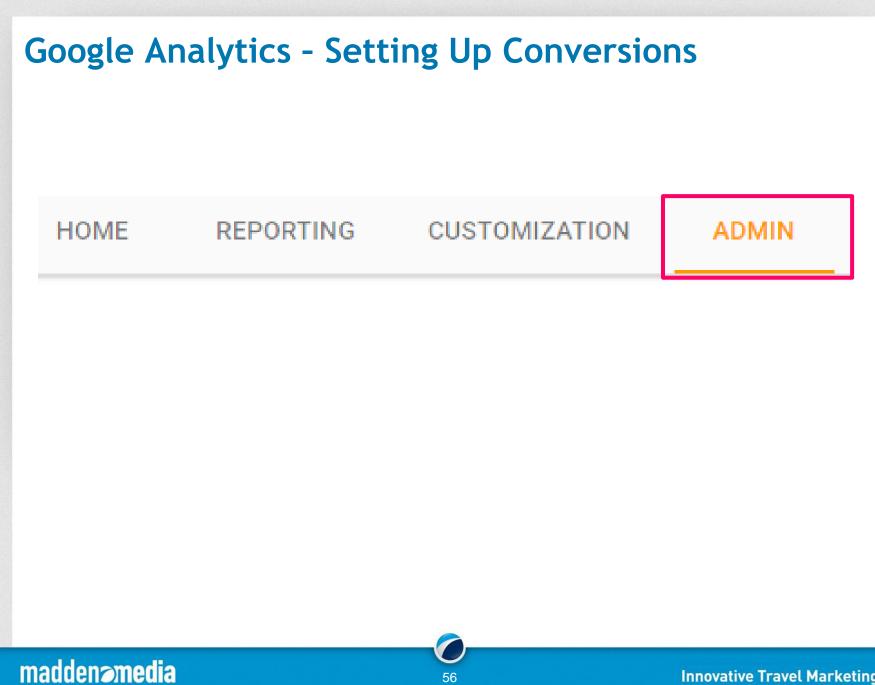
### **Google Analytics - Conversions**

The "Conversions" section of Google Analytics can be one of the most valuable tools when trying to determine the ROI of campaigns or the website as a whole.

To use conversion tracking, you must first create goals within Google Analytics so the system knows when a conversion has taken place.







### **Google Analytics - Setting Up Conversions**

Ŧ

VIEW
.com
View Settings
∴ User Management
Content Grouping
Filters
Channel Settings

Goal	<b>↓</b> Id			
eNews Sign-up	Goal ID 3 / Goal Set 1			
Engaged User - Time on Site	Goal ID 1 / Goal Set 1			
Full Checkout Funnel - aRes	Goal ID 5 / Goal Set 1			
Smart Goal	Goal ID 4 / Goal Set 1			
Travel Tools - Virtual Guide View	Goal ID 2 / Goal Set 1			

15 goals left



### **Google Analytics - Setting Up Conversions**

	VIEW	1 Go
<b>←</b>	com 🔻	
	View Settings	
	User Management	
	Goals	
	Content Grouping	
	<b>T</b> Filters	
	thannel Settings	
	Ecommerce Settings	
	Dd Calculated Metrics BETA	
	PERSONAL TOOLS & ASSETS	C
	Ē Ē Segments	
	Annotations	
	Attribution Models	C

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#### al setup ) Template Select a template to start with a pre-filled configuration REVENUE Reservations Signed up for a tour, rental or reservation Buy tickets Completed online purchase ACQUISITION Create an account Successful sign up, account, or view created INQUIRY Read reviews Viewed reviews and ratings ENGAGEMENT Add to favorites Saved product or information to a list Media play Played interactive media, like a video, slideshow, or product demo Share / social connect Shared to a social network or emailed Contribute content Submitted or uploaded a picture, story, or other Smart Goal Maximum of one Smart Goal per view reached. Measure the most engaged visits to your website and automatically turn those visits into Goals. Then use those Goals to improve your AdWords bidding. Learn more Custom ntinue Cancel

58

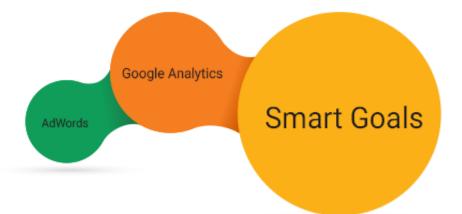
## **Google Analytics - Setting Up Conversions**

_	VIEW	Goal setup Edit
+	.com 🔻	Custom
	View Settings	2 Goal description Name
	user Management	Entered Sweepstakes
	Goals	Goal slot ID Goal Id 6 / Goal Set 2 💌
	Content Grouping	Туре
	<b>T</b> Filters	Destination ex: thanks.html     Duration ex: 5 minutes or more
	⇔ Channel Settings	Pages/Screens per session ex: 3 pages     Event ex: played a video
	Ecommerce Settings	Smart Goal Maximum of one Smart Goal per view reached. Measure the most engaged visits to your website and automatically turn those visits into Goals. Then use those Goals to
	Dd Calculated Metrics BETA	improve your AdWords bidding. Learn more
	PERSONAL TOOLS & ASSETS	Continue
	<b>∃ </b> ≣ Segments	3 Goal details
	Annotations	Cancel
ppem	en <b>omedia</b>	59 Innovative Travel Market

#### **Google Analytics - Setting Up Conversions** VIEW Goal setup Edit 4 .com Custom Goal description Edit View Settings Name: Entered Sweepstakes Goal type: Destination User Management .... Goal details Destination Goals Case sensitive Equals to 👻 entered-thanks.html For example, use My Screen for an app and /thankyou.html instead of www.example.com/thankyou.html for a web page 大 Content Grouping Value optional Filters 50 \$USD ON Assign a monetary value to the conversion. Learn more about Goal Values. For a transaction, leave this blank and use Ecommerce Channel Settings tracking and reports to see Revenue. Learn more about Ecommerce Transactions. Funnel optional Ecommerce Settings OFF Dd Calculated Metrics BETA Specify a path you expect traffic to take towards the destination. Use it to analyze the entrance and exit points that impact your Goal. PERSONAL TOOLS & ASSETS Verify this Goal See how often this Goal would have converted based on your data from the past 7 days. E Segments Save Cancel := Annotations



### **Google Analytics - Smart Goals**





# **Tips & Tricks**





### Monitor Page Bounce Rate

Users Flow	Prir	mary Dimension: Page Page Title	Other 🖛					
		Plot Rows Secondary dimension	Sort Type: De	fault 🔻				Q
Acquisition		Page 🕐		<b>Default</b> Absolute Change	ie <i>i</i> s	Avg. Time on Page	Entrances 🕜	Bounce Rate 🧷 🌙
Behavior				Weighted		00:01:32	236,938	52.79%
Overview				% of Total: 100.00% (578,988)	% of Total: 100.00% (472,952)	Avg for View: 00:01:32 (0.00%)	% of Total: 100.00% (236,938)	Avg for View: 52.79% (0.00%)
Behavior Flow		1. /?post_type=t &preview=true	J.	1 (0.00%)	1 (0.00%)	00:00:00	1 (0.00%)	100.00%
All Pages		2. /?vm=r	J.	1 (0.00%)	1 (0.00%)	00:00:00	1 (0.00%)	100.00%
Content Drilldown		3. /2015/02/11/	Ę	4 (0.00%)	4 (0.00%)	00:00:00	4 (0.00%)	100.00%
Landing Pages Exit Pages		4. /2015/06/19/ ber/	R)	1 (0.00%)	1 (0.00%)	00:00:00	1 (0.00%)	100.00%
		5. /2015/08/20/	R)	1 (0.00%)	1 (0.00%)	00:00:00	1 (0.00%)	100.00%
<ul> <li>Site Speed</li> <li>Site Search</li> </ul>		6. /2015/08/20/	R)	2 (0.00%)	2 (0.00%)	00:00:00	2 (0.00%)	100.00%
<ul> <li>Events</li> </ul>		7. /2015/09/08/	ها ا	1 (0.00%)	1 (0.00%)	00:00:00	1 (0.00%)	100.00%
Publisher		8. /2015/10/	J.	163 (0.03%)	134 (0.03%)	00:00:35	2 (0.00%)	100.00%
Experiments		9. /2015/11/09/ s/	면	1 (0.00%)	1 (0.00%)	00:00:00	1 (0.00%)	100.00%
In-Page Analytics		10. /2015/12/	R)	26 (0.00%)	16 (0.00%)	00:00:22	1 (0.00%)	100.00%



### Monitor Page Bounce Rate

	Users Flow	Plot Rows Secondary dimension 💌 Sort Type: Weighter	i 🕶						<b>Q</b> a(
÷.	Acquisition	Page 🕐	Pagevie	ws ?	Unique Pageviews	Avg. Time on Page	Entrances 🕜		Bounce Rate 🕜 🛛 🗸
	Behavior			<b>78,988</b> ital: 100.00% (578,988)	<b>472,952</b> % of Total: 100.00% (472,952)	00:01:32 Avg for View: 00:01:32 (0.00%)	<b>236,9</b> % of Total: 100 (236)		<b>52.79%</b> Avg for View: 52.79% (0.00%)
	Overview	1. /25-things-to-do-in-	60,2	30 (10.40%)	47,423 (10.03%)	00:02:40	<b>41,750</b> (17	.62%)	64.67%
	Behavior Flow	2. /fall-2016-festivals	14,8	17 (2.56%)	12,332 (2.61%)	00:02:53	11,206 (4	.73%)	63.72%
	✓ Site Content All Pages	3. /meetings-convent rking-information/	2,1	<b>99</b> (0.38%)	<b>2,049</b> (0.43%)	00:03:48	1,580 (0.	1.67%)	89.62%
	Content Drilldown	4. /travel-tools/maps,	2,3	37 (0.40%)	2,136 (0.45%)	00:03:58	1,690 (0.	.71%)	85.15%
	Landing Pages	5. /top-five-st-louis-sig	1,3	45 (0.23%)	1,230 (0.26%)	00:03:55	1,181 (0.	.50%)	86.79%
	Exit Pages	6. r/	2,1	91 (0.38%)	1,986 (0.42%)	00:02:49	1,182 (0.	.50%)	81.60%
	<ul><li>Site Speed</li><li>Site Search</li></ul>	7. /things-to-do/see-d a seums	2,8	77 (0.50%)	2,477 (0.52%)	00:01:06	2,474 (1	.04%)	66.65%
	▶ Events	8. /discover/st-louis-r music-venues/	1,2	82 (0.22%)	1,227 (0.26%)	00:06:07	1,156 (0.	1.49%)	76.96%
	▶ Publisher	9. /5-pokemon-go-tip:	9	65 (0.17%)	878 (0.19%)	00:02:49	864 (0.	.36%)	82.99%
	Experiments In-Page Analytics	10. /5-things-weekend	1,7	61 (0.30%)	1,568 (0.33%)	00:03:02	962 (0	1.41%)	73.11%



- Use month-over-month or year-over-year comparison to assess traffic trends.
- Under Admin → View, create "Custom Alerts."

Alert name:			
Apply to:	explorestlouis.com and	0 other views 💌	
Period:	Day 🕶		
	Send me an email whe	n this alert triggers.	
	Setup your mobile pho	one to receive a text message about Intelligence Alerts	
Alert Co			
This appli			
Alert me		Condition Value	
Sessions	s 🔻	Is less than	
Save Alert	Cancel		

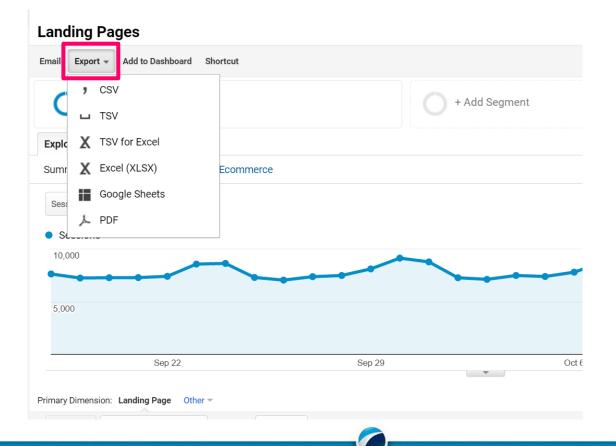


• Setup automated email reports.

CUSTOMIZATION ADM	Email Report: Landing Pages	×
Landing Pages	From madden.dev@gmail.com	
Email Export 👻 Add to Dashbo	То	
	Subject Google Analytics: Landing Pages	
All Users 100.00% Entrances	Attachments CSV - LANDING PAGES	
Explorer Entrance Paths	Frequency Weekly - Day of Week: S M T W T F	S
Summary Site Usage Goa	► ADVANCED OPTIONS	
Sessions 🔻 VS. Select a met		
Sessions		
10,000		
	Send Cancel Add to an exis	ting email



• Download files for data manipulation.





- Monitor mobile traffic trends.
- Use the "Keywords" section for insights on search engine optimization.
  - Get deeper insights with Google Search Console tie-in.
- Use campaign variables (Campaign URL Builder) to measure advertising effectiveness.

Campaign Variable Cheat Sheet:

utm\_source = where the advertising will be placed utm\_medium = type of advertising being utilized (display, search, email, etc.) utm\_campaign = a made-up name that will help you recognize the campaign



# **Questions?**



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connecting people to pl